Dedicated Services for
Customer Satisfaction

Global
Network

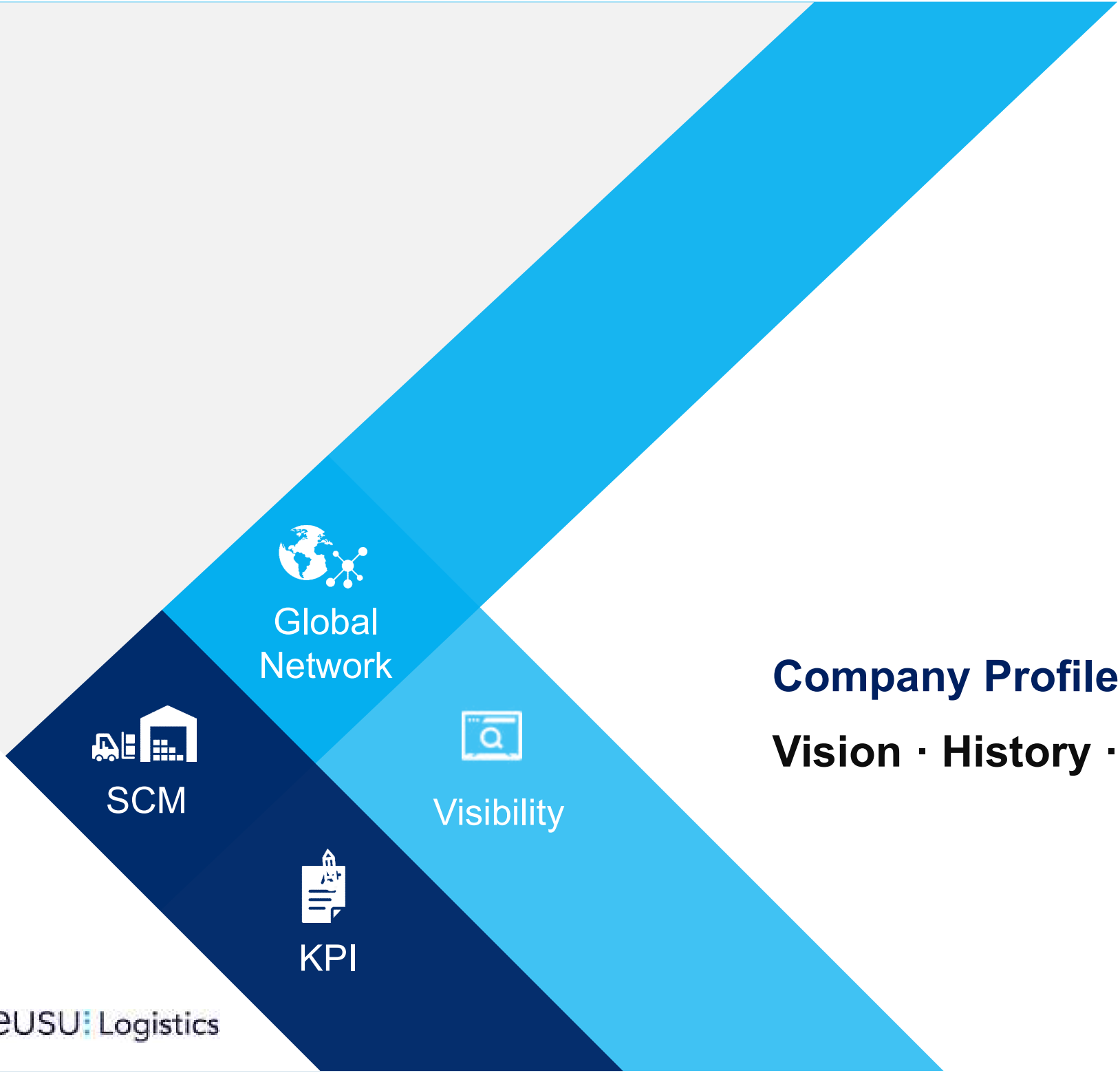
SCM

Visibility

KPI

COMPANY PROFILE

eUSU: Logistics



Company Profile

Vision · History · Overview

eUSU Logistics

Vision · Mission · Values

Vision

- To become a global leader in the business and be known for pioneering solutions in SCM, worldwide.

Mission

- To demonstrate world-class expertise and customer centricity through our ingenuity and technology in SCM.

Values

- Customer Satisfaction
- Trust and Integrity
- Team Sprit
- Passion for Excellence
- Transparency and Openness

Dedicated Operation

Each shipment matters.

- EUSU Logistics knows the critical importance of each shipment and how much it means to our client's business.

Quick and Smooth Operation

- We treat every single shipment as a priority and make sure that the shipment is a quick and smooth transportation from its origin to the final destination.

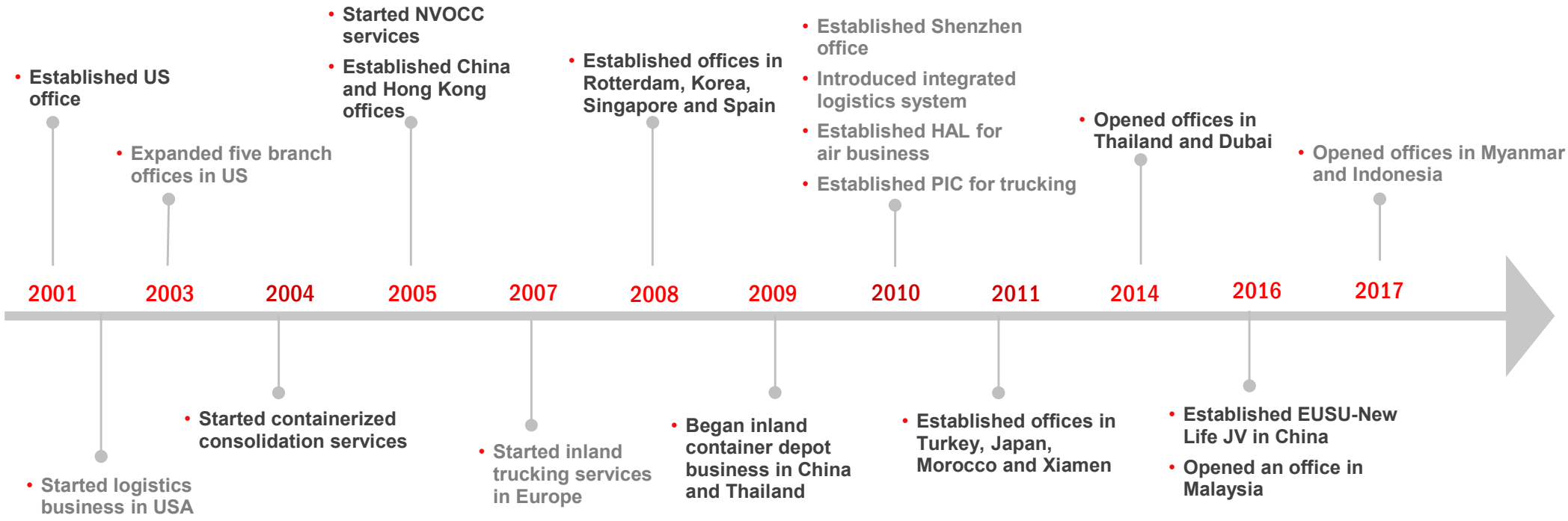
Flexibility

- Flexibility of service is the EUSU logistics philosophy. Our experience and well trained staff will always display 100% commitment, as well as expert advice on the most efficient and cost effective ways for our customers to manage the movement of our clients' goods.

Timely manner

- We use our resources to ensure that no delays arise from origin to destination therefore, receiving clients' cargo in a timely manner.

Corporate Milestones



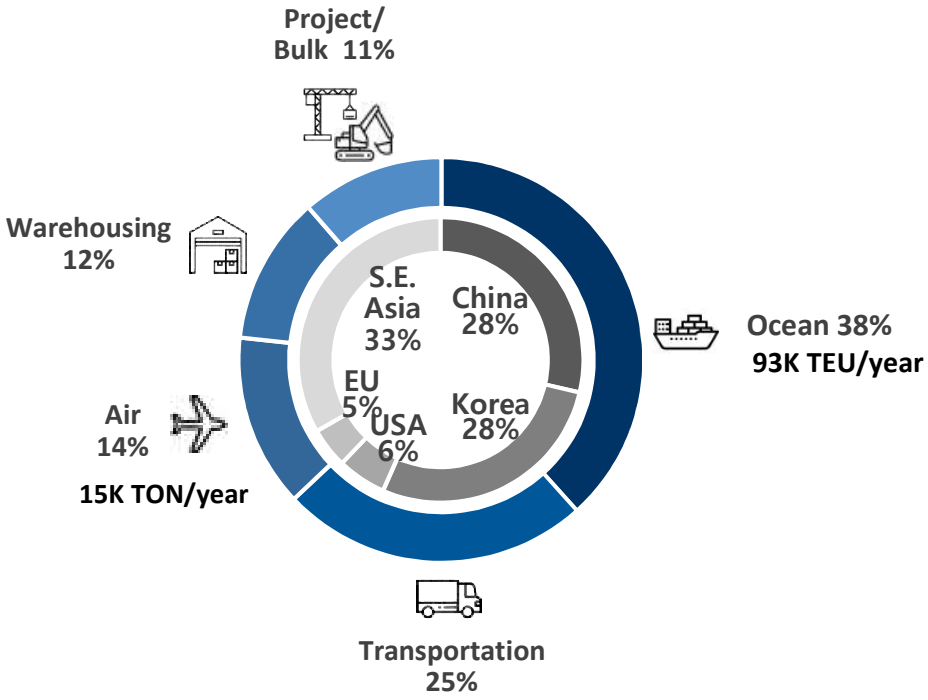
Company Overview and Business Area

Company Overview

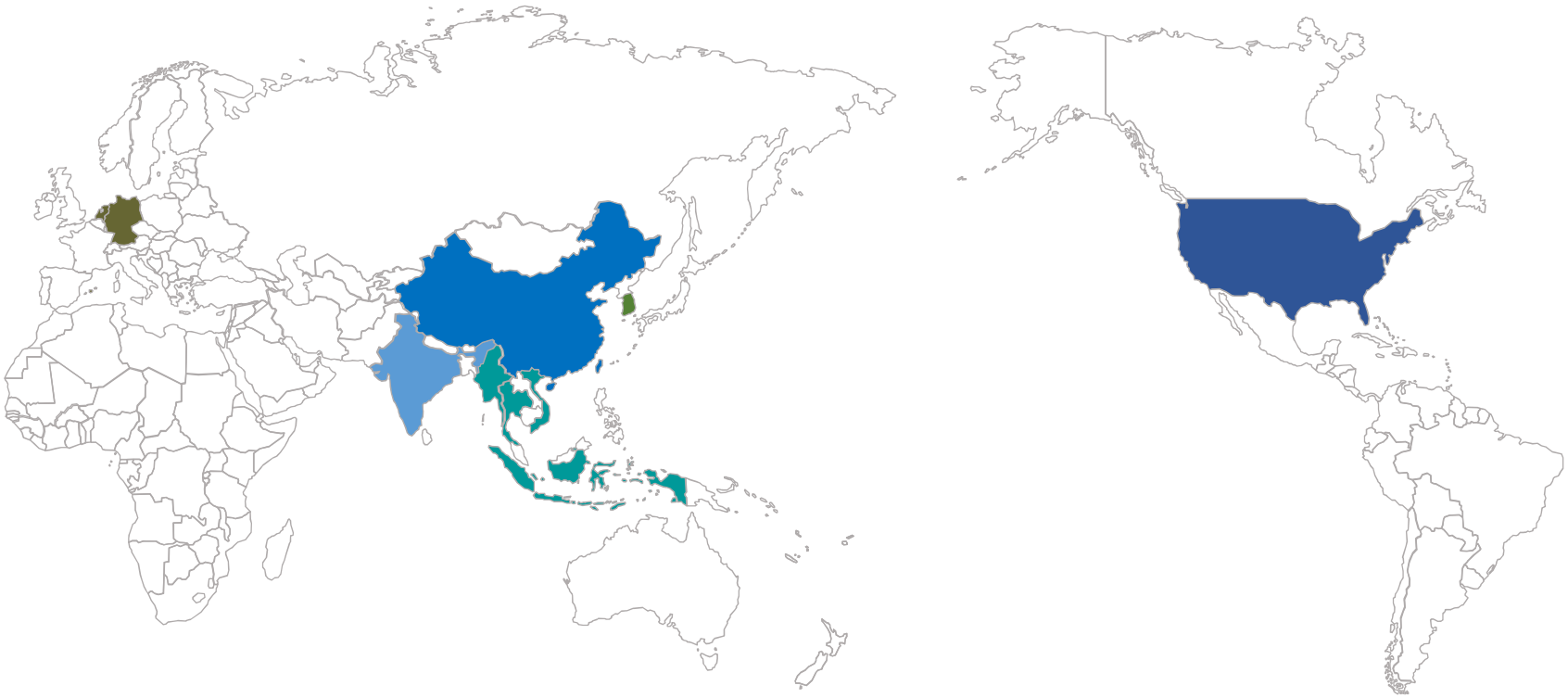
(One hundred mil. KRW)

Name	EUSU Logistics Co. LTD
CEO	Young Kyu Song
Start of Business	March 26, 2001
Business Area	Integrated Logistics Service (Ocean/Air Forwarding, Warehousing, Transportation, Custom Clearance)
Employees	Global 900 employees
Capital	540
2019 Revenue	2,577
Location	147, Uisadang-daero, Youngdeungpo-gu, Seoul 07332, South Korea
Homepage	http://www.eusu-logistics.com

Business Area (2019)



Global Network



Europe

Netherlands
- Rotterdam
- Amsterdam

Germany
- Frankfurt

M. East & India

India
- Mumbai
- Delhi
- Chennai
- Kolkata
- Pune
- Bangalore
- Ahmedabad
- Hyderabad

S. East Asia

Vietnam
- Ho Chi Minh
- Ha Noi
- Hai Phong

Thailand
- Bangkok
- Laem Chabang

Indonesia
- Jakarta
- Semarang

Myanmar
- Yangon

China

North China
- Shanghai
- Qingdao
- Dalian
- Ningbo
- Nanjing

South China
- Shenzhen
- Guangzhou
- Xiamen

Hong Kong

Taiwan

Korea

Korea
- Seoul
- Busan

USA

East
- NYC

Central
- Chicago

West
- LA

Client List

Apparel / Textile



Consumer Goods



Hi-Tech Engineering



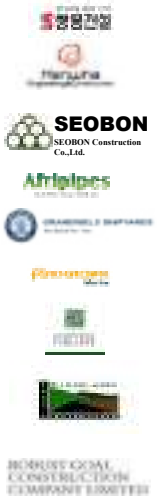
Automotive



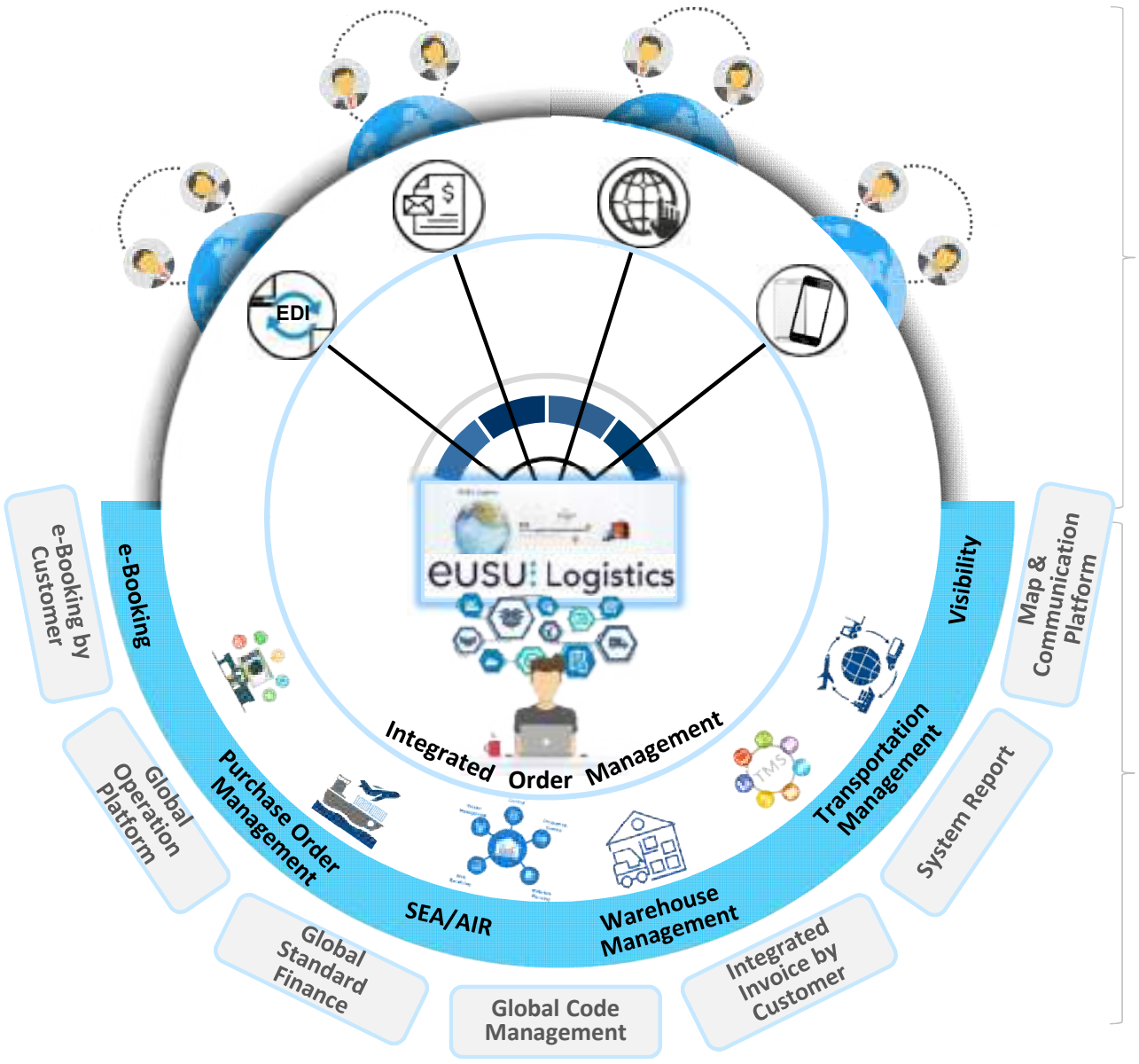
Chemicals



Construction



Integrated Logistics System (1)



Various Ways of Communication with Clients

① EDI
② Automatic Mailing System
③ Dedicated and customized Portal System (vis.eusu-logistics.com)
④ Mobile App

Inhouse System Development Integrated Logistics System

Integrated Logistics System (2)

Customer Report & Communication

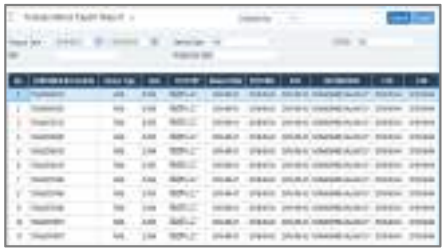
- **Map Dashboard**
  - Can see Sea, Air and Warehouse status by Global Map Solution
  - Can check shipment by cargo status such as booked, departure, arrived.



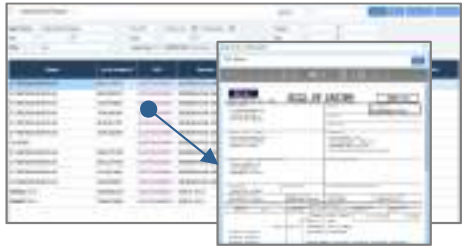
- **Communication Platform**
  - Communication with customer by chat function
  - Sharing an image or document



- **Tracking Visibility**
  - Door to door tracking
  - Real time tracking info update thru EDI connection with liners



- **Customized Visibility**
  - Customized Report
  - Document Upload&Download



Mobile Service



- Mobile app
- Easy to customize
- Anytime/where
- Android/iOS



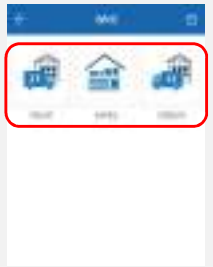
Customer Visibility



Ocean/Air/ Warehouse



Detailed Milestone info



Warehouse info



Shipment status by Map Solution

Integrated Logistics System (3)

EUSU Logistics ESISS – Client Solution Platform

Integrated Visibility Solution

- Oder Fulfillment Status
- Ocean and Air Delivery Status down to SKU/Item level



• Customized Report
- Purchase order execution status
- Fulfillment status by line item thru transportation modes including sea and air



• Supplier Portal
- Shipping order execution status against purchase order
- Shipping support to consider lead time between origin and destination
- Order execution management by production date



• Rate & Schedule
- Transit time management between suppliers and manufacturing sites
- Ocean Service schedule







• Communication Solution
- e-Booking and Communication thru Portal
- Portal Report and automatic e-mailing, interfaced to client's system



• Shipping Portal
- Consolidation and transportation by suppliers
- Sea/Air shipment Documentation (BL)
- Detailed consolidation status info



• Warehouse Portal
- Outbound Booking and inventory info
- In&Out bound Performance



INTEGRATED LOGISTICS ***Diversified presence across the logistics sector***



EUSU Logistics

Freight and Solutions

Ocean Freight Solutions



The EUSU Logistics Freight Solutions offer a variety of service types designed to meet your ocean supply chain needs.

With innovative Ocean Freight Solutions, EUSU Logistics forms the bridge to your sales and procurement markets: consistent, reliable sailings ensure that your Ocean Freight shipments always reach your customers in a timely manner.

- **Full container load integrated transport**
- **Tailor-made solutions for containerized Ocean Freight shipments**
- **Door-to-door ocean movement and everything in between through a single source**
- **Full range of equipment types availability**

Customer Benefits

- **Competitive pricing**
- **Tailor-made pricing solutions**
- **High quality standards**
- **Space and equipment availability during peak season**
- **Capacity availability across all alliances**
- **Outstanding schedule reliability**
- **Weekly sailing flexibility**

Air Freight Solutions



EUSU Logistics provides expedited air freight and international air freight to destinations around the world.

With innovative Air Freight Solutions, EUSU Logistics forms the bridge to your sales and procurement markets: consistent, reliable sailings ensure that your Air Freight shipments always reach your customers in a timely manner.

- **Air Freight - Direct & Consolidation Services.**
- **Door-to-door and airport-to-airport pricing options**
- **Pre space allocation with carriers.**
- **Accommodation of special cargos**
- **Cargo Insurance**

Customer Benefits

- **Timely Deliveries**
- **Extensive Global Network**
- **Personalized Solutions**
- **Reliable & Integrated Solutions**
- **Extensive Industry Experience**

Transportation Services



EUSU Logistics provides long-distance rail and multi-modal transportation services in the USA, China and Far East-Europe.

Service Available Areas

EUSU Logistics provides trans continent rail and multi-modal transportation services.



Main Service Routes

- China-Europe TCR International Rail
- Multimodal Transportation Services in China (Truck + Rail + Coastal Transportation Services)
- Rail and multimodal transportation services in the USA

Clients Benefits

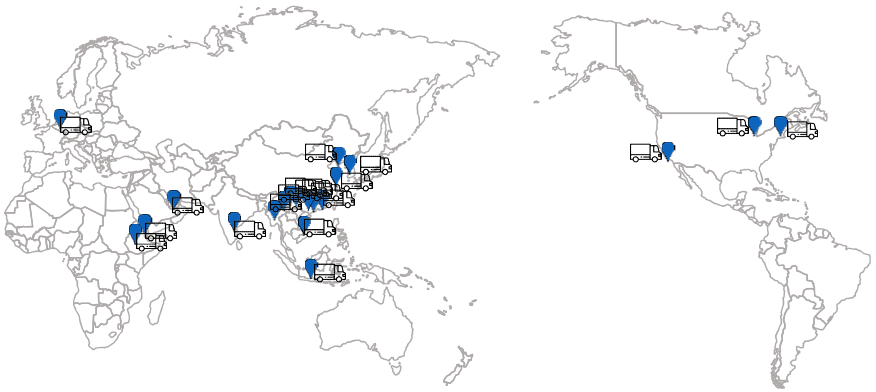
- Optimization on combination of transport routes and modes between sea and air (Transit time and cost factors)
- Reasonable cost, higher on-time performance
- Flexibly expanding businesses globally
- providing reliable services through EUSU's own equipment and professional operation

Truck Services



EUSU Logistics provides trucking services in major long haul corridors including China-South East Asia and cross border services in Vietnam and Africa.

Service Available Areas & Dedicated Truck Fleet





Main Service Areas

- Main areas in global
- Long haulage between China and South East Asia
- Cross border services in Africa (Djibouti – Ethiopia)
- EUSU Logistics own trucking fleet
  - Hochiminh City, Vietnam
  - 42 Trucks & 340 Chassis
  - 20 LTL Trucks

Clients Benefits

- Customized services for special areas including South East Asia and Djibouti-Ethiopia
- Own and dedicated vehicles in Vietnam

Warehousing & Distribution

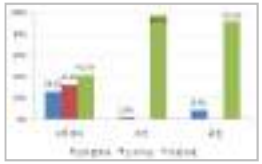


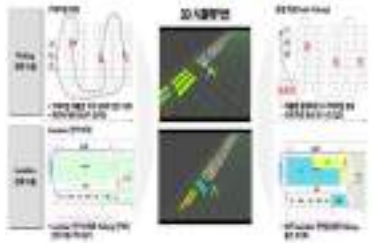
EUSU Logistics provides warehousing and distribution services to various clients across the industry sectors with accurate inventory management and efficient warehouse operation.

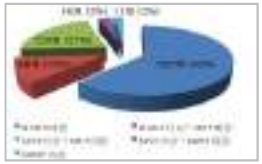
- Logistics operation with IT capability and industry specific operation specialties.
- Quick response to client's operation volume and global business expansion

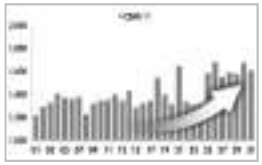
Simulation and Operation Process













Major Solutions

- Specialties on warehousing management with a view of total Supply Chain operation perspective
- Build-up optimized warehouse lay-out and execute efficient operation process
- Optimized distribution and transportation model
- Operation control system supported by advanced operation system
  - WMS, TMS, Visibility, Performance management
- Customized material handing equipment with consideration of inventory
- Quality management by EUSU Global Audit Tool

Clients Benefits

- Strengthening standardization and visibility
  - Process standardization and operation optimization with simplified processes and reduced touches
- Productivity and Resource Optimization
  - Maximizing production thru labor utilization
  - Optimizing resources to satisfy local operation constraints
  - Material handing equipment to meet operation requirements
- Trusted integrated solution tailored for each and individual client's needs

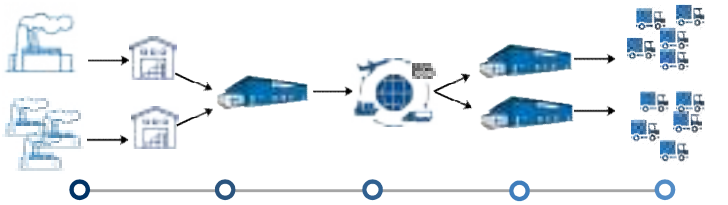
SCM Consulting



EUSU Logistics provides Supply Chain Analytics and Consulting Services to help our clients capture the maximum value from their supply chain. With end-to-end supply chain expertise, we align a company's supply chain to its corporate strategy.

EUSU Logistics combines a depth of knowledge with our insight and experience and can marshal the appropriate resources to get the job done. We will be able to diagnose your logistics issues and prescribe the best solution including optimization, integrated visibility and continuous improvement.

Scope of SCM Consulting



Supplier Management	Origin Optimization	Shipping Optimization	Destination Optimization	Last Mile Delivery
	• Inventory Management • Consolidation Design	• Ocean(FCL/LCL) • Air • Rail • Cross-border Truck • In-transit Inventory Management	• W&D Consulting • Integrated Inventory Management	• FTL/LTL • 기타 B2B, B2C

Analysis and Consulting





Major Solutions

- **End-to-End logistics operation and integrated and optimized visibility**
  - PO management and supplier support
  - Hub operation and efficient consolidation process at origin
  - Analysis of transportation modes by evaluating various factors
  - Operating distribution centers (B2B, B2C)
- **Supply Chain Consulting and Analysis**
  - Supply Chain Efficiency and Visibility
  - Optimized operation and continuous improvement
- **Supply Chain Optimization and Re-engineering**
  - Analysis in terms of network, process, volume and facilities
  - Evaluation on environment, resources, structure, system and performance
  - Optimized operation model and evaluation
- **Integrated approach including analysis, improvement, execution with TF**
- **Operation with IT support**

Clients Benefits

- **Supply Chain Strategy**
- **Advanced operation structure**
- **Optimized and efficient operation model**
- **Standardization and Visibility**
- **Response to market change and competitiveness**



EUSU Logistics

Industry Solutions

Industry Solutions

Garments and Apparel

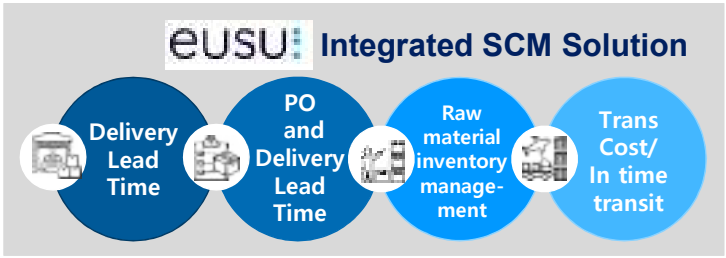


Customized logistics designed for garments and apparel SCM model to cooperate with several vendors, to execute logistics service from PO management and handling raw materials to distributing finished product.

- **Operating Procurement Platform to manage fulfillment by suppliers**
- **Efficient consolidation utilizing own warehouses (about 25% of Cost Saving compared to individual movement)**
- **Providing integrated end-to-end integrated visibility service and customized optimization system**

Service Available Areas





Value Added Services

- Delivery Schedule Adherence
- Assortment management by order
- Export Warehouse for Consolidation /Procurement warehouse
- Optimized mode for transportation / Visibility
- Doc Management
- Quality Control
- Customs clearance / Security

Clients' Benefits

- **Customized system optimization/ Process optimization**
  - **Customized system development**
  - **Monitoring and report to satisfy customer needs**
  - **Doc management service for customer**
- **End-to-End cargo visibility**
  - **PO management, Export, Import, Procurement warehouse for raw material and finished goods**
  - **Info management : finished goods order, production plan, buyer info, Procurement (PO, Item, Spec, Color, Carton No, etc)**
  - **Milestones management**

Industry Solutions

Electronics



Integrated solution including visibility dedicated for Hi-Tech and electronics customers to arrange consolidation, delivery and inventory optimization based on global PO management.

- Expandability and flexibility of trucking services with own warehouse in the US West Coast
- Various network including railway and t rucking service to connect West Coast t o Texas, Chicago and East Coast.
- Value Added Service based on various references for trans-loading, kitting, sy stemizing and sorting.

Service Available Areas



Industry Specific Needs

- Stable and reliable supply and transport chains
- Global end-to-end solutions
- High volatility in shipment volumes due to seasonality
- Pro-active and flexible solution design for all shipment sizes across all transport modes
- Increased security focus & alignment across regions to protect high risk shipments
- Certified warehouse capacity and transport equipment
- Visibility & monitoring

Clients' Benefits

- Minimized risk to your product with highest level of security and loss prevention
- Cost optimization across entire supply chain
- Reliable capacity and exception management
- Integrated supply chain solutions
- Established intermodal products
- Full transparency in real time from end to end

Industry Solutions

Electronics

Fast Moving Consumer Goods



Global integrated logistics service for FMCG customers by running not only global hub operation but also flexible warehouse operation to handle inventory, procurement, parcel service and emergency order.

- Quick Response System with Eusu Global Network
- Integrated visibility for in-transit & on-hand stock
- Value added service (repacking, sorting, etc.)
- Streamlined and unified communication channel, efficiently running control tower and operation experts
- Optional trading and consulting service beyond logistics

Service Available Areas



Industry Specific Needs

- Manufacturing generally close to the customer base:
  - Less intercontinental transport
  - Usually ship FTL/FCL rather than LTL/LCL
- Increase in e-commerce anticipated – increasing need for B2C solutions

Clients' Benefits

- Network Design: Supply Chain Management, optimization, rationalization
- PO Management
- Consolidation
- Transportation
- DC Management: single user/big box; multi-user; co-packing & customization
- On site services: value added, temp labor, site management
- Transport Management: Control Tower, LLP, Customs Clearance operations
- Consulting: Supply Chain modeling and optimization

Industry Solutions

Car/Auto Parts



We provide the VMI service that using our own hub centers to support JIT operation, optimizing inventory and supporting auto parts vendors by providing value added logistics services.

- In-plant logistics, line-feeding and quality checks
- Product line packaging and value added service
- Yard management, order management and machine critical order management
- Finished goods warehousing and distribution center management

Service Available Areas



Industry Specific Needs

- Inbound Management
- Inventory Management
  - Shipment and order status
  - VMI / Transportation orders
- Production Logistics
  - Goods receiving
  - Labeling / Repacking
  - Storage and picking
  - Outbound
- Distribution Center Management
  - VMI integration
  - Value added services

Clients' Benefits

- Integrated logistics solutions from a single source
- Global expertise and networks
- One point of contact for all issues
- Specific solutions for your individual requirements 24/7 service in our customer service centers and via service hotline
- Tracking & Tracing with proactive notification of irregularities, delays or changes

Industry Solutions

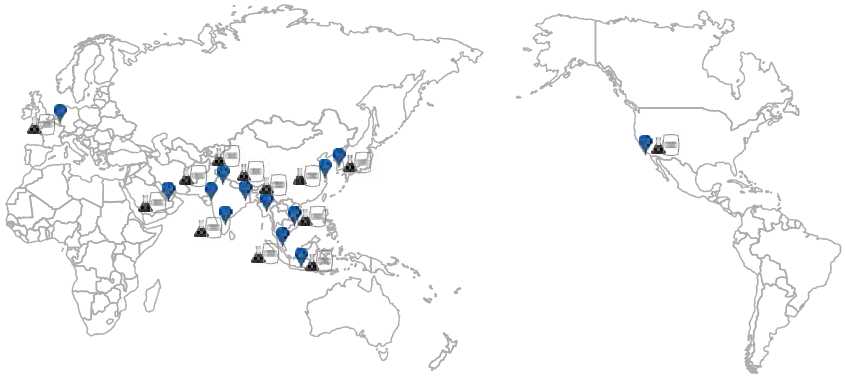
Chemicals



With EUSU Logistics not only you experience high level logistics services, you get much more.

- Safety first with our industry specific programs
- Dedicated Account Teams with people who understand your business
- KPIs with continuous improvement process
- End-to-end supply chain solutions
- Account Management - single point of contact for your global requirements
- Regionally located competence centers and control tower methodology

Service Available Areas



Industry Specific Needs

- Knowledge and experience to provide chemical logistics
- Regionally located competent centers
- Tailored supply chain solutions to meet destination requirements
- Dedicated and experienced specialists in key locations
- Global industry standard controlled processes
- Strategic network operations of customer fulfillment
- Professional execution and implementation plans

Clients' Benefits

- 24/7/365 operations
- End-to-end supply chain visibility
- IT solutions providing full visibility across the extended supply chain

Industry Solutions

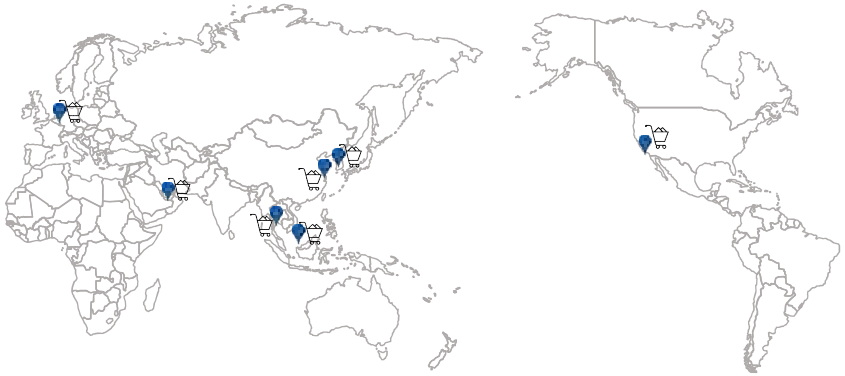
Foods and Beverage



Dry, Low temperature, chiller and frozen logistics service in own warehouse in prime location.

- Temperature controlled and insulated platforms
- Local expertise in both production and consumption markets
- Tailor-made double layer insulation for full container and less-than container load shipments
- In transit and warehousing temperature controlled solutions

Service Available Areas



Industry Specific Needs

- Global network in major locations around the world
- Broad product portfolio with various service options to fulfill your needs
- Global experience with local support
- Certified quality standards
- Capacity during peak shipping seasons

Clients' Benefits

- Global network of dedicated foods specialists
- Consulting on individual, country specific requirements
- Globally standardized service offering with local expertise
- Documentation expertise to assure compliance
- Flexible capacity to meet various seasonal needs

Industry Solutions

Project Cargo



Project Cargo Transportation, involving the transportation of heavy and outsized components/equipment, requires strict time management and various related work coordination. EUSU Logistics has accumulated extensive experience in dealing with project cargo transportation.

- Windmill Plant
- Heavy Cargo
- Oversized Cargo

Service Available Areas





Industry Specific Needs

- Cargo supervision including port handling, vessel stowage, lashing and securing
- Heavy-lift transport engineering routing and delivery management
- Delivery deadline monitoring and management
- Site supervision and management
- Heavy-lift cargo and oversize cargo logistics management

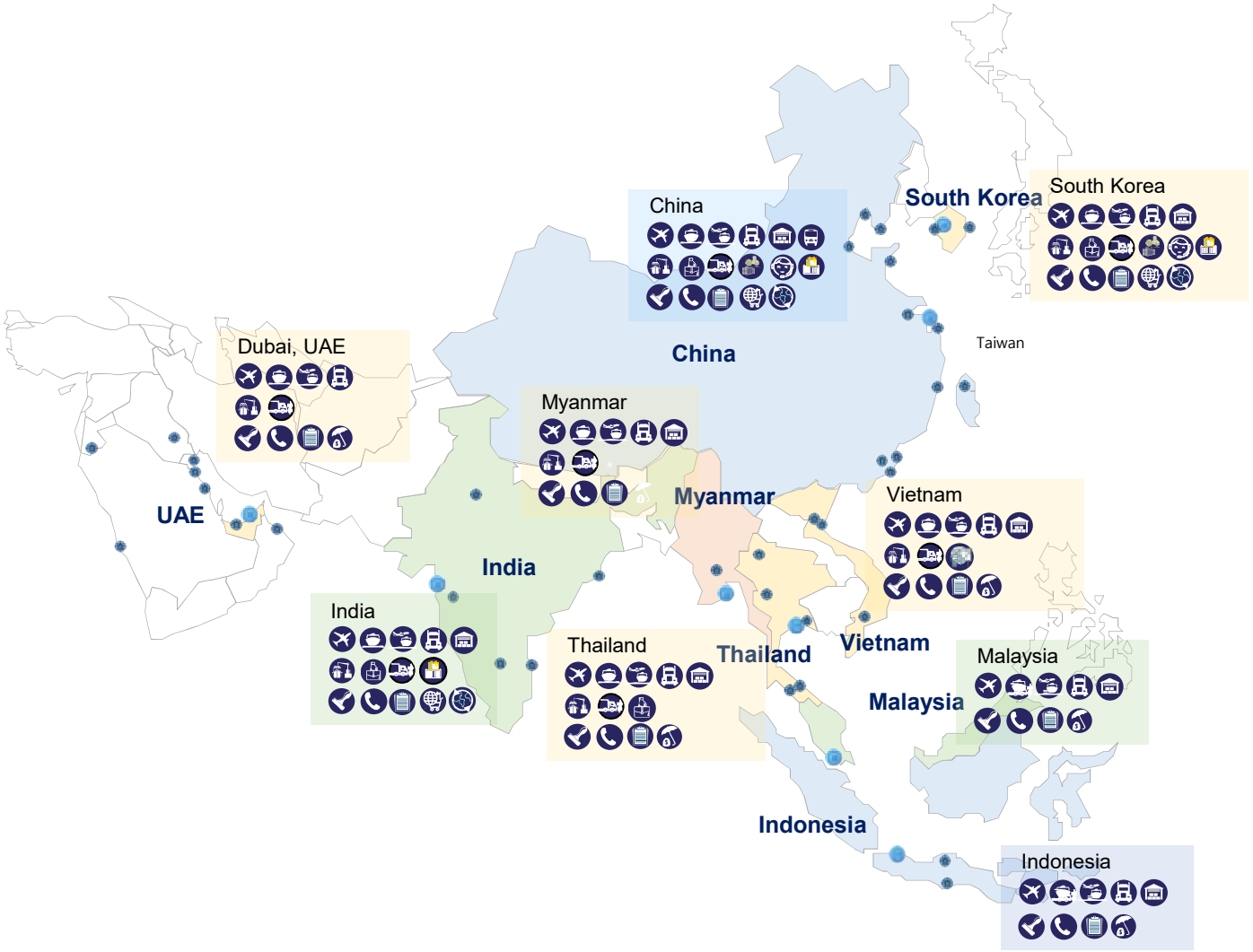
Clients' Benefits

- Providing a single-point contact
- One-stop logistics and freight forwarding
- Inland transportation from port of discharge up to job site
- Shipment Track and Trace
- Arrangement of all transportation modes
- Negotiation of rates, booking of fixture of vessels or cargo space, supervision of port handling
- Purchasing order expediting / delivery schedule management

EUSU Logistics in Asia

Business Scope

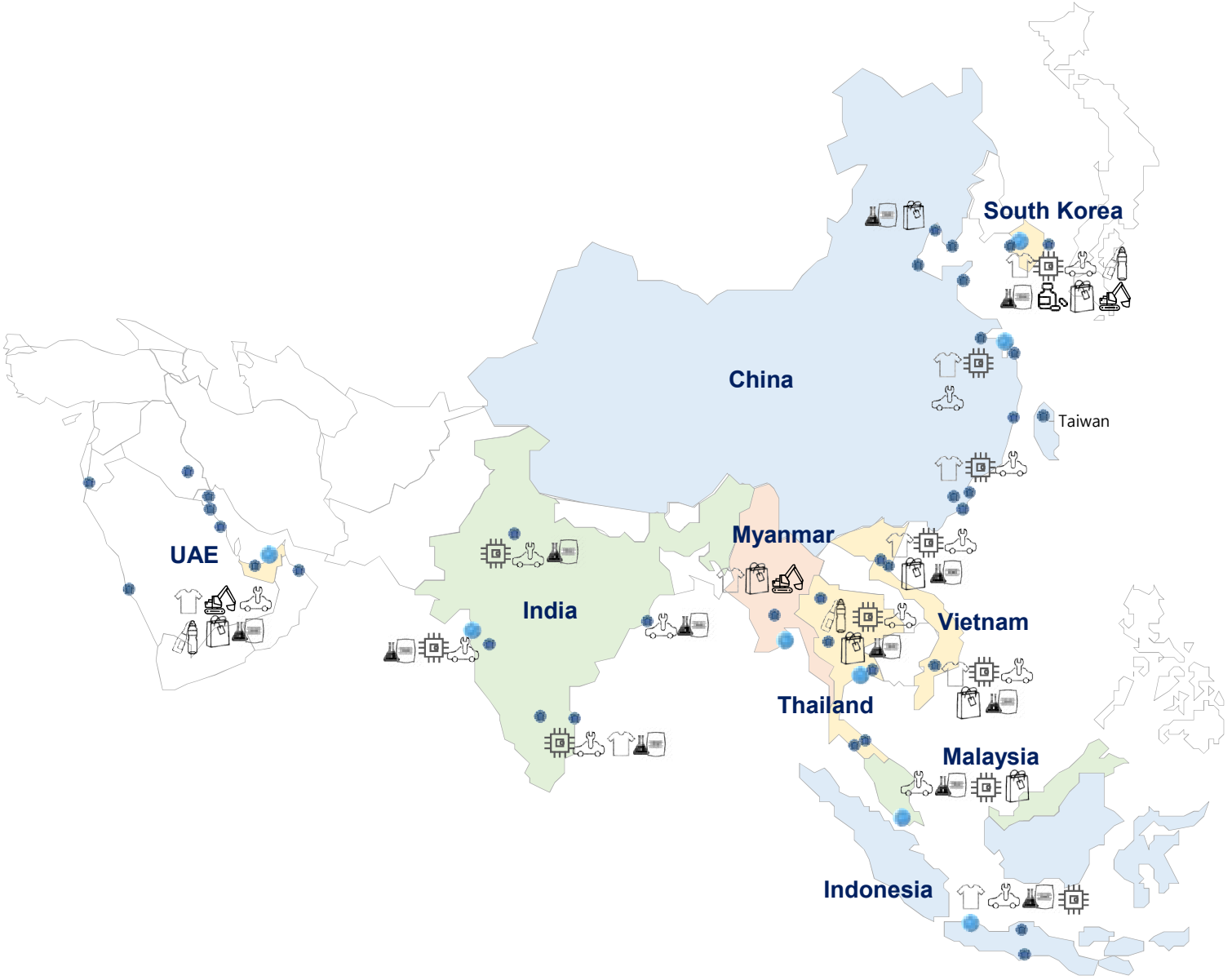
- Air Freight
- Ocean Freight
- Air/Sea Transshipment
- Road Freight
- Warehousing
- Rail service (incl.TCR)
- Project Cargo
- Urgent Hand Carry
- Cross Border
- Special Container (Asphalt)
- Carrier Booking Agent
- Consolidation
- Customs Brokerage
- Customer Services
- Document Handling
- Trading
- E-commerce



EUSU Logistics in Asia

Industry Solutions

- Apparel / Textile
- Consumer Goods
- Hi-Tech Engineering
- Auto Parts
- Chemicals
- Food and Beverage
- Project / Construction



EUSU Global Distribution Center



eUSU Logistics

provides our customers with leaner supply chain solutions.

- **Completely aligned to our clients' business goals.**
- **Responsive towards customers' needs on financial and operational aspects.**
- **Backed by trained professionals, latest equipment and technology.**
- **Scalable and customized warehousing enables end-to-end supply chain.**

eUSU: Logistics

Logistics Solution Consultant :
Name
Mobile



Global Network

SCM

Visibility

KPI